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Annexures

QUESTIONNAIRE

Greetings!

I am **K. Princy** currently pursuing my Ph.D. research under the guidance of **Dr. M. Rajarajeswari**, Assistant Professor, Department of Commerce, PSGR Krishnammal College for Women, Coimbatore. I kindly request you to take part in the survey form given below. The information collected will be kept confidential and will be used only for academic purpose.

General Questions

SECTION 1 – DEMOGRAPHIC DETAILS

1. Name (optional):

2. Name of the Bank & Branch:

3. Gender

- A. Male
- B. Female

4. Age

- A. 18 30 years
- B. 31 40 years
- C. 41 50 years
- D. Above 50 years

5. Education

- A. Post Graduate
- B. Under Graduate
- C. Diploma
- D. HSC
- E. SSLC
- F. Below 10th Standard

6. Marital Status

- A. Married
- B. Unmarried
- C. Others

7. Profession

- A. Self Employed
- B. Professional
- C. Service
- D. Student
- E. Others

8. Annual Income

- A. Upto Rs.5,00,000
- B. Rs.5,00,000- Rs.8,00,000
- C. Rs.8,00,000- Rs.10,00,000
- D. Above Rs.10,00,000

9. Status of Internet usage

- A. Less than 1 year
- B. 1 to 2 years
- C. 2 to 3 years
- D. 3 to 4 years
- E. 4 to 5 years
- F. More than 5 years

SECTION II

10. Which category of the banks do you consider as most technologically advanced?

- A. Public sector bank
- B. Private sector bank

11. Which attribute of the bank do you value the most?

- A. Quality of Service
- B. Technology used
- C. Trust
- D. Location
- E. Type of the bank

12. How do you maintain a record of your banking transactions?

- A. Passbook update
- B. E-mail of E-statement
- C. Maintain a record through online banking
- D. Other:

13. How do you make payments while shopping or paying for a movie ticket?

- A. Cash
- B. ATM Card
- C. Digital Banking
- D. Mobile Banking
- E. E-Wallets
- F. Other:

14. How familiar are you with computer usage level of your bank?

- A. No knowledge of computer
- B. Beginner
- C. Average knowledge
- D. Advanced computer knowledge
- E. Expert

15. How frequently do you use the following banking services per month?

	Nil	1 to 3 times	3 to 8 times	8 to 12 times	Over 12 times
Branch Banking					
ATM					
Digital Banking					
Tele Phone banking					
Mobile banking					

16. Below are some overall features of E-banking technologies, please RANK the features in your point of view on a scale of 5.* (*Mark only one per row.*)

	1 Very useful	2 Useful	3 Average	4 Slightly useful	5 Not at all useful
24-hour and 7- day a week Service					
Anywhere access, no need to visit branches					
Free of charge services					
Full picture of the comprehensive banking services on the website					
Fast and convenient, time Saving					
Privacy, no need for a teller					
Better cash management					
Discounts and Rewards					

17. As an Digital banking user, what are the Issues and Challenges you face Digital Banking Services?

Issues and Challenges	Always	Often	Rarely	Very rarely	Never
Not providing information					
Not being able to maintain security					
Not giving fast response					
Leaving the operation unfinished					
Waiting for long time for conducting of transactions					
Too many steps in processing transaction					

18. Which of the following security measures have you adopted while using your Digital Banking facility (tick all those security measures you have adopted)?

Check all that apply.

- A. I access bank website only after typing the URL in the address bar of browser.
- B. I do not click on any links in any e-mail message to access the site.
- C. I never respond to email/SMS or calls which enquire about my personal information, password or one time SMS (high security) password.
- D. I always ensure my computer is protected with the latest anti-virus and firewall protection software at all times
- E. I choose a Password that is memorable by me but not easy to guess by someone else.
- F. I do not choose a Password that I use for other services.
- G. I change my Digital Banking Password on a regular basis
- H. I never disclose my Digital Banking Password to anyone.

- I. I do not write my Digital Banking Username together with my Password.
- J. I have disabled functionality on my computer or browsers that remembers logon details
- K. I keep my Web Browser updated.
- L. I have enabled Firewall.
- M. I always check the site certificate.
- N. I check my account regularly. If I doubt about any transactions, I will immediately contact my Bank branch
- O. I always keep my Bank's customer service desk number handy.
- P. I always log-out after using Online Banking.
- Q. I always avoid the use of public computers to do my banking activities, including those at libraries, digital cafes and schools.
- R. I always log out if I leave the computer, even if it is just for a moment.
- S. I always delete my browsing history before I log out of the computer
- T. I don't type in sensitive information.
- U. I always change my Digital Banking password at periodical intervals.
- V. I always check the last log-in date and time in the post login page.

SECTION III

19. Acceptance and adoption of Digital Banking Services in various service quality dimensions. (Please tick the relevant fields)

	Extremely Satisfied	Satisfied	Neutral	Dissatisfied	Extremely Dissatisfied
TANGIBILITY					
Bank has up - to – date information					
Location of the Bank					
Sufficient number of ATM machines					
Cash counting machines					
Counter partitions in bank and its branches					
Materials associated with the banks office(Pamphlets, brochures) are visually appealing at the banks office					
The employees approach					
Guide signs indicating as to which counters are offering which services					
RELIABILITY					
The bank website does not freeze after customer put in all the information					
Information provided on website					
Up to date content					
Process of transactions					
Wide range of products and services provided					
RESPONSIVENESS					
Customer service representative.					
Bank performs the services right the first time					

	Extremely Satisfied	Satisfied	Neutral	Dissatisfied	Extremely Dissatisfied
Quick confirmation					
Requests are handled promptly					
ASSURANCE					
Employees of bank have the knowledge to answer customer questions					
Politeness and friendly staff					
Employees are always willing to help you.					
Experienced management team.					
SECURITY					
Security for ATMs					
Online filling					
Protection of banking transactions					
Privacy / Confidentiality of the bank.					
Care in collection of personal information					
PERCEIVED USEFULNESS					
The applications helps me to accomplish things more quickly					
Using the digital banking applications is efficient					
The digital banking applications is useful for me					
The applications are more convenient in finding sources					
The digital banking applications have more number of features					
Only young people use digital banking applications vastly					

	Extremely Satisfied	Satisfied	Neutral	Dissatisfied	Extremely Dissatisfied
Using a digital banking app distinguishes me from others				I	
Digital banking applications improves my image					
PERCEIVED EASE OF USE			L		1
The digital banking applications are easy to use					
The digital banking applications insists on error notifications					
The applications helps me in what I want to do					
My interaction with the digital banking applications is clear and understandable					
I find the digital banking applications are pleasant					
CUSTOMER ACCEPTANCE					
Using a digital banking applications has its advantages					
Using digital banking applications personalize my phone					
The digital banking applications allow me to stay connected with my friends					
Digital banking Applications helps me to stay connected in social Networking websites					
Digital banking applications contended with news feeds					
Using digital banking applications reflects my personality from others					

	Extremely Satisfied	Satisfied	Neutral	Dissatisfied	Extremely Dissatisfied
INTENTION TO ADOPT BANKING SEI	RVICES				
I think the chances are that within 6 months I will use another type of digital banking application					
I think the chances are that within 12 months I will use another type of digital banking application					
Within 18 months I will use another type of digital banking application					
The digital banking applications fit my style					
Fewer push notifications to adopt applications					

Thank you.....

Publications

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Innovative Technologies in Marketing and Communication

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ABSTRACT:

When we talk about marketing and role of technology in it, we understand that new marketing concepts have transformed the face of 21st century marketing techniques..This article aims to consider the impact of marketing of high-technology products and services. Development of digital technologies has lead to advent of a cyber consumer and cyber-business. Smartphones and social media exerted certain power on dynamic development of a digital marketing. Therefore, manners of accomplishing potential clients through mobile phones and social networks are current communication channels, which can build a relationship with a customer, thus increasing sales. The paper also discusses the concepts of technology which changed the outlook of marketing.

Keywords : Marketing, Technology, Communication

INTRODUCTION

Over the past two decades, software and data revolutions have disrupted whole industries: music, cinema, photography, news, magazines, retail, and travel. This is just the beginning for digital transformation. In the coming decades we will see driverless vehicles disrupt trucking, taxi, bus, and delivery markets—perhaps even leading to a precipitous drop in vehicles on the road..The basic trends of marketing like crafting powerful messages to attract ideal customers still remain. However, the channel or method of delivery of your message now include a full gamut of SEO optimization, customer acquisition, retention, engagement, pay-per-click, social media, search advertising, and more. Businesses that move fast continue to get more customers and profits as slow movers get left behind.

RECENT TRENDS IN MARKETING & COMMUNICATION

Omnichannel Marketing

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CUSTOMER PERCEPTION TOWARDS ADOPTION OF E-BANKING SERVICES DURING PANDEMIC TIMES: AN EVIDENCE FROM COIMBATORE

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ABSTRACT

Banking area is putting immense amount in digital drives to keep a strategic advantage and to deliver better services to the customers. By embracing digitalization, banking area offer sophisticated services to the customers anytime and anywhere. In this pandemic situation, sector banks have been concentrating in providing better services which has been a great challenge in satisfying the customer perceptions. Understanding their needs and satisfying the customers wants and adopting them to access the services are the main prospective of the banks in this COVID situation. By taking this as background, this research examine the adoption of E-banking services during this pandemic times. Researchers collected the data through primary as well as secondary sources. A convenient sampling method was used to collect data from120 respondents. The study reveals that there is a significant relationship between Sector banks and Customer perception towards E-banking services during COVID situation.

KEYWORDS:

Banking, E-banking services, Customer's satisfaction, COVID, Digitalization.

1. INTRODUCTION:

The banking is an industry that handles money, credit, and other monetary exchanges. Banks are offering investment accounts, endorsements of store, and financial records. Banks utilize these stores to make advances. These advances include home loans, business credits, and vehicle advances. Preferably, banks are exhausting yet they play important part of our lives. Exhausting because one has to wait for long hours in queue just to get cash or transfer money. If you hit back to your previous years, about 30 years ago, banking systems dealt with a lot of paperwork. Computers and internet were not advanced enough to run quickly. A lot has changed to date but a huge push to go digital came from the COVID-19 pandemic. This outbreak changed the outline of the entire banking industry by making it go digital.

Digital banking means converting all traditional banking services to digital banking services. These banking services could be deposits, transfers, withdrawals, applying for various financial services, account handling, loan management, and bill payments. Digital banking eradicates the need for paperwork such as demand drafts, cashing cheques, or pay-in slips. We have got a complete liberty to perform all banking activities 24/7 without going to the bank. Digital banking services are accessible with stable internet connection and any electronic gadget like mobiles, laptops, or tabs.

Customers' influences towards the usage of e-banking have created an experience for computer and new technologies. In this pandemic, consumers feel that digital banking has made their life so simple that they don't want to visit banks personally. They can avoid personal contact, movement of people, and increase their time being at

A STUDY ON CUSTOMER PERSPECTIVE ON ADOPTION OF ARTIFICIAL INTELLIGENCE IN BANKING WITH REFERENCE TO COIMBATORE CITY

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Abstract

Today we live in the most electrifying period in human history. Modern technology has the ability of computer systems to show intelligence is being used to develop the quality and efficiency of systems and operations in sectors ranging from health and education to transport and energy. It has made huge developments in recent decades and will have an increasing impact on business, the economy and society in coming years. Similarly as with any significant movement in innovation, it carries with it a range of chances just as difficulties. A few applications have been created or being worked on with imminent to build the personal satisfaction essentially. However, it is just of late that AI innovation has gone through fast development and raised huge premium among the financial area .This study investigates how artificial intelligence in the banking sector has affected consumers' overall experiences. It emphases on how consumer personal digital revolution has affected digital banking progress and how this further affects consumer expectations and experience. This paper is regarding how Artificial Intelligence (AI) is utilized by banking clients concerning Coimbatore city to ad lib client administrations in future. This study also helps to identify the effectiveness on usage of AI in banks

Keywords Banking Industry, Artificial Intelligence, Technology, Innovation, Information Technology.

INTRODUCTION

Technology is a reward to numerous industries and explicitly to the banking industry. Over the last decade, most of the banks completed the conversion to technology-driven organizations. With the assistance of innovation banks can reach out to more clients and offer better types of assistance to them. It assists them with working in an organized and in a protected way. Concerning us (the clients) we have ATMs, Cash store machines, e-banking, portable banking and so protected way. Concerning us (the clients) we have ATMs, the focus is shifting to digitalizing regional rural straightforward. With most of the banks being technology-empowered, the focus is shifting to digitalizing regional rural straightforward. In addition, banks are moving toward decision making and business intelligence software and trying to banks (RRBs). In addition, banks are moving toward decision making and business intelligence software and trying to improve the IT infrastructure created.

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